

## Message Text

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ORIGIN NEA-10

INFO OCT-01 ISO-00 CIAE-00 DODE-00 PM-05 H-01 INR-07  
L-03 NSAE-00 NSC-05 PA-01 PRS-01 SP-02 SS-15  
USIA-06 SIG-01 MMO-01 /059 R

DRAFTED BY NEA/IRN: M L GREENE:RR  
APPROVED BY NEA: ALFRED L. ATHERTON, JR.  
S/S - MR. ANDERSON  
S/S-S -MR. FARRAR  
S/P - MISS CASEY  
NSC - MRS. DODSON (SUBS)

-----005934 110912Z /21

R 100359Z DEC 77  
FM SECSTATE WASHDC  
TO AMEMBASSY TEHRAN

S E C R E T STATE 295486

FOR THE AMBASSADOR

E.O. 11652: GDS

TAGS:IR

SUBJECT:AMBASSADOR'S GOALS AND OBJECTIVES IN IRAN

1. THIS TELEGRAM TRANSMITS A STATEMENT OF US FOREIGN  
POLICY GOALS AND OBJECTIVES IN IRAN. A SEPARATE MESSAGE  
WILL PROVIDE EXPLANATORY INFORMATION ON THE PURPOSE,  
IMPLEMENTATION AND REVIEW OF THESE STATEMENTS.

2. BEGIN TEXT. I. A SUSTAINED POLITICAL/ECONOMIC  
RELATIONSHIP BUILT UPON TRUST AND CONFIDENCE.

-- DEVELOP AND MAINTAIN A RELATIONSHIP OF TRUST AND  
CONFIDENCE WITH THE SHAH.

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-- ASSESS THE RANGE OF EMBASSY CONTACTS IN THE IMPORTANT  
SEGMENTS OF IRANIAN SOCIETY AND INITIATE STEPS, IF  
NECESSARY, TO EXPAND RELATIONSHIPS, ALSO TAKING INTO  
ACCOUNT THE POSSIBLE OPPORTUNITIES PRESENTED BY THE NEW  
POLITICAL LIBERALIZATION IN IRAN.

-- WORK AS CLOSELY WITH PRIME MINISTER AMOUZEGAR AND HIS CABINET AS THEY WILL PERMIT ;O ASSIST AND ADVISE THEM IN THEIR EFFORTS TO CORRECT THE MOST SERIOUS IMBALANCES WHICH HAVE DEVELOPED IN THE LAST THREE YEARS.

## II. AN ENHANCED US-IRANIAN RELATIONSHIP IN NON-MILITARY FIELDS.

-- ENCOURAGE THE CONTINUATION OF A RELIABLE PETROLEUM SUPPLY FOR THE UNITED STATES AND ITS CLOSEST ALLIES AND THE ADOPTION OF A MODERATE PRICING POLICY. EXPLAIN U.S. ENERGY POLICIES AND PROGRAMS, AND THE NEED OF THE WORLD ECONOMY FOR OIL AT BEARABLE PRICES.

-- FACILITATE AN INCREASE IN THE UNITED STATES' SHARE OF THE MARKET IN IRAN AND BE PREPARED TO USE THE WEIGHT OF THE AMBASSADOR'S OFFICE IN SUPPORT, AT A MINIMUM, OF NON-DISCRIMINATORY ACCESS BY AMERICAN FIRMS TO BUSINESS OPPORTUNITIES IN IRAN.

-- ASSESS HOW WE CAN MAKE THE U.S.-IRAN JOINT COMMISSION MORE EFFECTIVE, INCLUDING HOW TO INVOLVE THE U.S. PRIVATE SECTOR MORE FULLY.

-- WORK CLOSELY WITH THE SHAH AND DR. ETEMAD OF THE ATOMIC ENERGY ORGANIZATION OF IRAN TO FIND WAYS IN WHICH  
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WE CAN MEET THE PRESIDENT'S NON-PROLIFERATION OBJECTIVES AND REACH A BILATERAL AGREEMENT WITH IRAN.

-- MAINTAIN U.S. INTELLIGENCE-GATHERING PRIVILEGES IN IRAN.

-- SUPPORT EFFORTS TO ENGAGE THE GOI MORE FULLY IN THE NARCOTICS PROGRAM FOR AFGHANISTAN.

-- IMPROVE PROCEDURES RELATED TO THE HEAVY DEMAND FOR U.S. COLLEGE EDUCATION BY IRANIAN STUDENTS AND COOPERATE AS APPROPRIATE IN THE DEVELOPMENT OF IRAN'S UNIVERSITY SYSTEM.

-- CONTINUE TO PRESS IRAN FOR FULL PAYMENT OF THE DELINQUENT SURPLUS PROPERTY DEBT.

## III. ; CAREFULLY COORDINATED MILITARY RELATIONSHIP INCLUDING THE MILITARY SUPPLY PROGRAM.

-- OPEN A CAREFUL DIALOGUE WITH THE SHAH ON HIS MILITARY NEEDS WITH THE AIM OF AVERTING UNNECESSARY

MILITARY SALES REQUESTS.

-- CAREFULLY SUPERVISE EXISTING AND ANTICIPATED FOREIGN  
MILITARY SALE CASES.

-- CLOSELY MONITOR ACTIVITIES OF THE REPRESENTATIVES OF  
U.S. ARMS MANUFACTURERS TO ENSURE THAT THEY ARE OBSERVING  
THE NEW REGULATIONS ON SALES PROMOTION AND SEEK WAYS TO  
REDUCE THE NUMBER OF U.S. DEFENSE-RELATED CONTRACTOR  
PERSONNEL IN IRAN TO THEIR ESSENTIAL NUMBERS.

-- MONITOR OUR MILITARY SUPPLY RELATIONSHIP TO ENSURE  
THAT LEGITIMATE IRANIAN DEFENSE NEEDS ARE MET WITHIN THE  
FRAMEWORK OF CURRENT ARMS TRANSFER GUIDELINES.

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-- MAINTAIN U.S. OVERFLIGHT RIGHTS AND ACCESS TO  
IRANIAN PORTS FOR NAVAL SHIPS.

IV. MAINTENANCE OF IRAN'S BALANCED POSTURE IN REGIONAL  
AFFAIRS.

-- ENCOURAGE IRAN'S BALANCED APPROACH TO ARAB-ISRAELI  
AFFAIRS AND ITS SUPPORT FOR OUR MIDDLE EAST PEACE  
NEGOTIATIONS.

-- ENCOURAGE THE MAINTENANCE OF A POSITIVE IRANIAN  
RELATIONSHIP WITH ISRAEL, INCLUDING AN OIL SUPPLY LINK.

-- MAINTAIN IRAN'S OPPOSITION TO PAKISTAN REPROCESSING.

-- SUPPORT SAUDI ARABIA-IRAN COOPERATION CONCERNING  
PERSIAN GULF SECURITY AND KEEP INFORMED, ALONG WITH IRAN,  
ON RELEVANT SECURITY DEVELOPMENTS AMONG IRAN'S NEIGHBORS.

-- ENCOURAGE IRAN TO SUPPORT OUR PRINCIPAL INITIATIVES  
IN AFRICA.

V. IMPROVEMENT IN IRAN'S HUMAN RIGHTS PERFORMANCE.

-- REVIEW WITH THE SHAH AND OTHERS, ON APPROPRIATE  
OCCASIONS, UNITED STATES HUMAN RIGHTS POLICIES.  
ENCOURAGE IMPROVEMENTS IN THE HUMAN RIGHTS SITUATION IN  
IRAN, FOR EXAMPLE, BY NOTING FAVORABLE POSITIVE  
DEVELOPMENTS AND BY EXPLAINING THE REPERCUSSIONS OF IRAN'S  
UNFAVORABLE HUMAN RIGHTS IMAGE.

END TEXT. CHRISTOPHER

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